

ARIA 2008 Annual Meeting Program

American Risk and Insurance Association 2008 Annual Meeting

Marriott Portland Downtown Waterfront Hotel August 3–6, 2008 • Portland, Oregon



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DEPARTMENT OF RISK MANAGEMENT AND INSURANCE





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Meeting Sponsors

A special thanks to the generous contributions and commitment of the following sponsors for meals, refreshments, receptions, and services associated with ARIA's 2008 Annual Meeting.

First-Time Attendees Reception

St. John's University

Sunday Welcome Reception

Casualty Actuarial Society

Illinois State University, The Katie School

Monday Buffet Breakfast

Griffith Insurance Education Foundation

ISO, Innovative Analytics

University of Georgia, Terry College

Monday AM Refreshments

Washington State University

Monday President's Luncheon

Oregon Mutual Insurance

Washington Chapter RIMS

PEMCO Insurance

Monday PM Refreshments

Enumclaw Insurance Group

Marsh of Seattle

Portland Spirit River Boat Cruise

Temple University

Tuesday Buffet Breakfast

Laval University University of Calgary Baylor University

JRI Editors' Breakfast

University of Louisiana at Lafayette

Mississippi State Universtiy

Tuesday AM Refreshments

Indiana State, Gongaware Center

Miami University of Ohio

Tuesday Awards Luncheon

University of Wisconsin at Madison

University of Illinois at Urbana-Champaign

Florida State University

University of Iowa

Tuesday PM Refreshments

St. Mary's University

The University of Mississippi

Tuesday PM Ice Cream Break

Drake University

Wednesday Buffet Breakfast

Georgia State University

Annual Meeting Program Booklet

American Institute for CPCU/IIA

Wine Glass Party Clips

American Institute for CPCU/IIA

2009 ARIA Annual Meeting Location

Renaissance Providence Hotel · Providence, RI August 2–5, 2009

Marriott Downtown Waterfront Meeting Rooms Floor Plan

Hotel Business Center Hours: Open 24/7

Attended 8:00 AM-5:00 PM, Monday to Friday

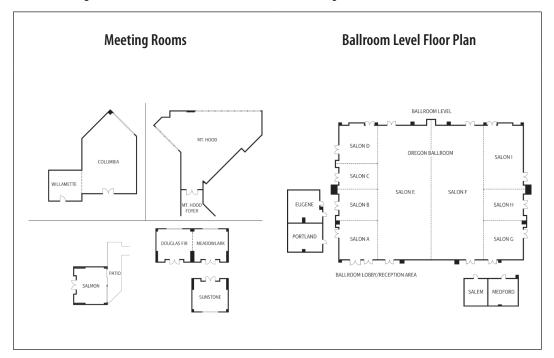
Jeff Anderson, (503) 499-6329

Meal Locations: Buffet Breakfasts • Salon F

JRI Editors' Breakfast • Medford Room

Luncheons • Salon F

Private Meeting Room: Salem Room • Reserve time at registration desk



Portland Spirit River Boat Cruise: Boarding: 6:30 PM with ticket

Cruise: 7:00 PM-9:30 PM

Location: Tom McCall Waterfront Park, where Salmon Street meets Naito

Parkway/Front Avenue

ID: Photo ID required, no exceptions

Route: Public cruises aboard Portland Spirit typically run South (upstream) from downtown Portland to the Milwaukie Basin/Lake Oswego area.

Cell Phone Reminder: Please turn off all cell phones during a presentation. Thank you.

Going Green: Spring water will be available at water stations. Water bottles will not be

provided.

Name Badge: Please wear your badge for admittance to all meeting and social functions.

ARIA Annual Meeting Program At a Glance

Portland, OR • August 3-6, 2008

Sunday, August 3	
8:00 AM-3:30PM	ARIA Board of Directors Meeting • Portland Room
5:00 PM-5:30 PM	First Time Participants Reception • Mt. Hood Room
5:30 PM-7:00 PM	Welcome Reception • Mt. Hood Room
Monday, August 4	
7:15 AM-8:15 AM	Breakfast • Salon F
8:30 AM-10:00 AM	Plenary Session I • Salon E
	Industry and Academic Collaboration: Opportunities and Challenges
10:00 AM-10:15 AM	Coffee Break • Ballroom Foyer
10:15 AM-11:45 AM	Concurrent Sessions I
	Concurrent Session I A: Directors and Officers Insurance • Salon E
	Concurrent Session I B: Corporate Governance • Salons G-H
	Concurrent Session I C: Insurance Finance • Salon A
	Concurrent Session I D: Catastropic Risk • Salons B-C
	Concurrent Session I E: Insurer Capital • Salon D
12:00 PM-1:30 PM	President's Seminar and Luncheon • Salon F
	Keynote Speaker: Dwight Jaffee, Haas School of Business, University of California, Berkeley
1:45 PM-3:15 PM	Plenary Session II • Salon E
	CAS Session: Florida Homeowners Insurance—How Big is the Availability Problem? Is There a Fair Solution?
	Moderator: Jeffrey L. Kucera, FCAS, MAAA, Sr. Consultant, EMB America LLC
3:15 PM-3:30 PM	Coffee Break • Ballroom Foyer
3:30 PM-5:00 PM	Concurrent Sessions II
	Concurrent Session II A: Solvency • Salon E
	Concurrent Session II B: Consumer Issues • Salons G-H
	Concurrent Session II C: Ratings • Salon A
	Concurrent Session II D: Catastrophe Risk • Salons B-C
	Concurrent Session II E: Economies of Scale and Scope • Salon D
6:30 PM-9:30PM	Portland Spirit River Boat Cruise and 75th Birthday Celebration
Tuesday, August 5	
7:15 AM-8:15 AM	Breakfast • Salon F
7:15 AM-8:15 AM	JRI Editors Breakfast • Medford Room
8:30 AM-10:00 AM	Plenary Session III • Salon E
	Health Insurance Reform
	Moderator: TBA

10:00 AM-10:15 AM Coffee Break • Ballroom Foyer

10:15 AM-11:45 AM Concurrent Sessions III

Concurrent Session III A: Life Insurance and Annuities • Salon E
Concurrent Session III B: Efficiency and Performance • Salons G-H

Concurrent Session III C: Risk Management • Salon A
Concurrent Session III D: Law and Economics • Salons B-C

Concurrent Session III E: Reinsurance • Salon D

12:00 PM-1:30 PM ARIA Awards Luncheon • Salon F

1:45 PM—3:15 PM Concurrent Sessions IV

Concurrent Session IV A: Annuities • Salon E

Concurrent Session IV B: Insurance Economics • Salons G-H
Concurrent Session IV C: Price Regulation • Salon A

Concurrent Session IV D: Efficiency and Performance • Salons B-C

Concurrent Session IV E: Retirement • Salon D

3:15 PM—3:30 PM Coffee Break • Ballroom Foyer
3:30 PM—5:00 PM Concurrent Sessions V

Concurrent Session V A: Insurance Cycles • Salon E

Concurrent Session V B: Organizational Form • Salons G-H

Concurrent Session V C: Corporate Governance • Salon A

Concurrent Session V D: Diversification • Salons B-C

Concurrent Session V E: Insurance Finance • Salon D

5:15 PM-6:15 PM General Business Meeting • Salon E

Wednesday, August 6

7:15 AM—8:15 AM Breakfast • Salon F

8:30 AM-9:15 AM Semi-Plenary Session IV • Salon E

Les B. Strickler Innovation in Instruction Award Presentation

9:30 AM-10:15 AM Semi-Plenary Session V • Salon E

Expert Testimony in Insurance: A Tutorial

10:15 AM—10:30 AM Coffee Break • Ballroom Foyer

10:30 AM-12:00 PM Concurrent Sessions VI

Concurrent Session VI A: Modeling • Salon E

Concurrent Session VI B: Adverse Selection • Salons G-H
Concurrent Session VI C: Corporate Finance Issues • Salon B-C

12:10 PM—1:00 PM ARIA Board of Directors Meeting • Portland Room

ARIA Annual Meeting Program Schedule

Portland, OR • August 3-6, 2008

8:00 AM—3:30PM ARIA Board of Directors Meeting • Portland Room 5:00 PM—5:30 PM First Time Participants Reception • Mt. Hood Room

5:30 PM—7:00 PM Welcome Reception • Mt. Hood Room

Monday, August 4 • INDUSTRY DAY

7:15 AM—8:15 AM Breakfast • Salon F

8:30 AM-10:00 AM Plenary Session I • Salon E

Industry and Academic Collaboration: Opportunities and Challenges

Moderator: James Britt, CPCU, President CPCU Society and Managing Director Marsh

Panelists: Susan Cohen Slavet, CPCU, Program Manager HR Development Liberty Mutual

Faith Neale, Assistant Professor of Risk and Insurance University of North Carolina at Charlotte

Sandy Masters, CPCU, President Society of Insurance Trainers and Educators and West

Region Marketing Manager AICPCU/IIA

Marvin Kelly, CPCU, President-Elect CPCU Society and CEO Texas Property and Casualty

Insurance Guarantee Association

10:00 AM-10:15 AM Co

Coffee Break • Ballroom Foyer

10:15 AM-11:45 AM Concurrent Sessions I

Concurrent Session I A: Directors and Officers Insurance • Salon E

Moderator: Lawrence Powell, University of Arkansas at Little Rock

1. Directors' & Officers'; Liability Insurance, Corporate Risk, and Risk Taking

Presenters: Sharon Tennyson, Cornell University

Martin Boyer, HEC Montreal

Discussant: Ryan Lee, University of Calgary

2. Directors'& Officers' Insurance and Corporate Governance

Presenters: T. Joyce Chen, National Chengchi University

Shu-Hsing Li, National Taiwan University

Discussant: Joseph Ruhland, Georgia Southern University

3. **D&O Insurance and Corporate Governance**

Presenters: Li-Ming Han, Chinese University of Hong Kong

Richard MacMinn, Illinois State University

Discussant: Faith Neale, University of North Carolina at Charlotte

Concurrent Session I B: Corporate Governance • Salons G-H

Moderator: Cassandra Cole, Florida State University

 Executive Compensation and Reserve Errors in the Property and Casualty Insurance Industry

Presenters: Mark Browne, University of Wisconsin-Madison

Yu-Luen Ma, Illinois State University

Ping Wang, St. John's University

Discussant: Gene Lai, Washington State University

2. The Impact of CEO Turnover on Property-Liability Insurer Performance

Presenters: Enya He, University of North Texas

David Sommer, St. Mary's University

Xiaoying Xie, California State University at Fullerton **Discussant:** Yi-Hsun Lai, National Chi Nan University

3. Equity-based Compensation, Corporate Governance and Loss Reserve Management of Property Liability Insurers

Presenter: Wen-Chang Lin, National Chung Cheng University, Taiwan

Discussant: Michael McNamara, Washington State University

Concurrent Session I C: Insurance Finance • Salon A

Moderator: Rachel Huang, Yuan Ze University, Taiwan

1. The Cost of Equity for Canadian Property-Liability Insurers

Presenters: Mary Kelly, Wilfrid Laurier University

Norma Nielson, University of Calgary

Discussant: Richard Phillips, Georgia State University

2. Investment Cycles in the Property Casualty Insurance Market

Presenters: Yayuan Ren, Illinois State University

Qixiang Sun, Peking University

Zhengzheng Sun, University of Rhode Island

Tong Yu, University of Rhode Island

Discussant: William Ferguson, University of Louisiana at Lafayette

3. Property/Liability Insurer Performance Assessment

Presenters: Kevin Gatzlaff, Florida State University

James Carson, Florida State University

Discussant: Andre Liebenberg, The University of Mississippi

Concurrent Session I D: Catastrophic Risk • Salons B-C

Moderator: Kathleen McCullough, Florida State University

1. Catastrophe Risk and the Regulation of Property Insurance

Presenter: Robert Klein, Georgia State University **Discussant:** Randy Dumm, Florida State University

2. Risk Pricing and Natural Catastrophe

Presenter: Kim Staking, Colorado State University **Discussant:** James I. Hilliard, University of Georgia

Concurrent Session I E: Insurer Capital • Salon D

Moderator: Patricia Born, Florida State University

1. Capital Structure in the Property-Liability Insurance Industry: Tests of the Tradeoff and Pecking Order Theory

Presenters: Jiang Cheng, Temple University and Shanghai Jiao Tong University

Mary Weiss, Temple University

Discussant: Jeffrey Zhang, University of Rhode Island

2. Rebalancing Target Capital in the Financial Sector: The Case of Life Insurance

Presenters: Etti Baranoff, Virginia Commonwealth University

Thomas Sager, University of Texas at Austin

Thomas Shively, University of Texas at Austin

Discussant: S. Hun Seog, Korea Advanced Institute of Science and Technology

3. Mortgage Backed Securities and Capital of Life Insurers: Was the Industry Prepared for the Credit Crunch of 2007-2008?

Presenters: Etti Baranoff, Virginia Commonwealth University

Thomas Sager, University of Texas at Austin

Discussant: Andres Garcia, National University of Rosario

12:00 PM—1:30 PM President's Seminar and Luncheon • Salon F

Keynote Speaker: Dwight Jaffee, Haas School of Business, University of California, Berkeley

Topic: Monoline and Multiline Insurers: Issues Raised by the Subprime Crisis

1:45 PM—3:15 PM Plenary Session II • Salon E

CAS Session: Florida Homeowners Insurance—How Big is the Availability Problem? Is

There a Fair Solution?

Moderator: Jeffrey L. Kucera, FCAS, MAAA, Sr. Consultant, EMB America LLC

Panelists: Chris Carlson, FCAS, MAAA, Consulting Actuary, Pinnacle Actuarial Resources, Inc.

W. Lockwood Burke, President, Royal Palm Insurance Co.

James Massie, Tallahassee RAA

3:15 PM-3:30 PM

Coffee Break • Ballroom Foyer

3:30 PM-5:00 PM

Concurrent Sessions II

Concurrent Session II A: Solvency • Salon E

Moderator: Bill Rabel, University of Alabama

1. Determinants of Financial Strength Ratings: Evidence from the Lloyd's Market

Presenters: Yung-Min Shiu, National Cheng Kung University

Chia-Chien Chiang, Tunghai University, Taiwan

Discussant: Carole Bernard, University of Waterloo

2. Detecting Fuzzy Predictor Variables: The Case of Insurer Solvency Surveillance

in Germany

Presenters: Thomas Berry-Stölzle, University of Georgia

Marie Claire Koissi, Western Illinois University

Arnold Shapiro, Penn State University

Discussant: Hal Pederson, University of Manitoba

3. Minimum Standards for Investment Performance: A New Perspective on Non-Life

Insurer Solvency

Presenters: Nadine Gatzert, University of St. Gallen, Switzerland

Martin Eling, University of St. Gallen, Switzerland

Hato Schmeiser, University of St. Gallen, Switzerland

Discussant: Hua Chen, Temple University

Concurrent Session II B: Consumer Issues • Salons G-H

Moderator: Norma Nielson, University of Calgary

1. The Effect of Organizational Form and Market Concentration on Automobile Insurance Claims Settlement

Presenters: Mark Browne, University of Wisconsin-Madison

Cuncun Luan, University of Wisconsin-Madison **Discussant:** Martin Grace, University of Georgia

2. An Economic Analysis of Primary State Chartering—The Case of Risk Retention Groups

Presenter: Tyler Leverty, University of Iowa

Discussant: Joan Schmit, University of Wisconsin-Madison

3. An Empirical Investigation of State Insurance Department Resources and Consumer Complaints

Presenter: Laureen Regan, Temple University

Discussant: Chuck Nyce, American Institute for CPCU/IIA

Concurrent Session II C: Ratings • Salon A

Moderator: Enya He, University of North Texas

1. Comparing Market and Regulatory Assessments of Insurer Performance:

Who Knows What When?

Presenters: Steven Pottier, University of Georgia

Leon Chen, University of Georgia

Discussant: Kili Wang, Tam Kang University, Taiwan

2. Competition Among Rating Agencies and Information Disclosure

Presenters: Richard Phillips, Georgia State University

Neil Doherty, University of Pennsylvania

Anastasia Kartasheva, University of Pennsylvania

Discussant: Martin Halek, University of Wisconsin-Madison

 Modeling the Effects of Macroeconomic and Market Factors on Property Liability Insurer Rating Transitions

Presenters: Yuling Wang, Florida State University

James Carson, Florida State University

Discussant: David Eckles, University of Georgia

Concurrent Session II D: Catastrophe Risk • Salons B-C

Moderator: Mary Kelly, Wilfred Laurier University

1. Recent Changes to the Structure of the California Earthquake Authority and Implications For the Private Market

Presenter: David Russell, California State University, Northridge

Discussant: Robert Klein, Georgia State University

 Optimal Post-Cat Loss Securities Selection in Insurance Companies Underwriting Cat Exposures

Presenter: Stanley Mutenga, Cass Business School, City University, London

Discussant: Michael Powers, Temple University

3. Why Some Disaster Insurance Does Not Exist

Presenters: Yueyun Chen, University of the West Iskandar Hamwi, University of Southern Mississippi

Discussant: Jennifer Wang, National Chengchi University, Taiwan Concurrent Session II E: Economies of Scale and Scope • Salon D

Moderator: Debbie Babcock, Illinois State University

1. On the Risk Situation of Financial Conglomerates: Does Diversification Matter?

Presenters: Nadine Gatzert, University of St. Gallen, Switzerland

Hato Schmeiser, University of St. Gallen, Switzerland

Discussant: Yi Ling Chen, National Chengchi University

2. Product Diversification and Performance in the Financial Industry: FHC's

Expansion into Insurance Activities

Presenters: Mu-Sheng Chang, Temple University and Shippensburg University

Elyas Elyasiani, Temple University

Discussant: Xiaoying Xie, California State University at Fullerton

3. Market Power in the Health Insurance Industry: Evidence from Merger Activities

Presenters: James I. Hilliard, University of Georgia

Chinmoy Ghosh, University of Connecticut

Rexford Santerre, University of Connecticut

Discussant: Michael Luhnen, University of St. Gallen, Switzerland

6:30 PM-9:30 PM

Portland River Boat Cruise and 75th Birthday Celebration

Tuesday, August 5

7:15 AM—8:15 AM Breakfast • Salon F

7:15 AM—8:15 AM JRI Editors Breakfast • Medford Room

8:30 AM-10:00 AM Plenary Session III • Salon E

Health Insurance Reform

Moderator: Patty Born, Florida State University

Panelists: Mike Kreidler, Insurance Commissioner, Washington

Carla Willis, American Medical Association

10:00 AM-10:15 AM

Coffee Break • Ballroom Foyer

10:15 AM-11:45 AM

Concurrent Sessions III

Concurrent Session III A: Life Insurance and Annuities • Salon E

Moderator: Sharon Tennyson, Cornell University

1. Tax Incentives for Annuitization—Direct and Indirect Effects

Presenters: Alexander Kling, Institut fur Finanz-und Aktuarwissenschaften, Germany

Andreas Richter, Ludwig Maximilian University of Munich

Jochen Russ, Institut fur Finanz-und Aktuarwissenschaften, Germany

Discussant: Petra Schumacher, Ludwig Maximilian University of Munich

2. A Framing Explanation for the Under Annuitization Problem

Presenters: Jeffrey Brown, University of Illinois at Urbana-Champaign

Jeffrey Kling, Brookings Institution

Sendhil Mullainathan, Harvard University

Marian Wroebel, Harvard University

Discussant: Jacqueline Volkman, Fordham University

3. The Demand for Life Insurance Policy Loans

Presenters: Andre Liebenberg, The University of Mississippi

James Carson, Florida State University Robert Hoyt, University of Georgia

Discussant: Youngkyun Park, Temple University

Concurrent Session III B: Efficiency and Performance • Salons G-H

Moderator: Lucinda Trigo-Gamarra, University of Rostock

 The Evaluation of Economic Efficiency under the Consideration of Quasi-Fixed Inputs: The Case in Taiwan's Life Insurance Industry

Presenter: James Hao, Tamkang University, Taiwan

2. Frontier Efficiency Methodologies to Measure Performance in the Insurance

Industry: Overview and New Empirical Evidence

Presenters: Martin Eling, University of St. Gallen, Switzerland

Michael Luhnen, University of St. Gallen, Switzerland

3. Contingent Commissions, Insurance Intermediaries and Insurer Efficiency

Presenters: Yu-Luen Ma, Illinois State University

Nat Pope, Illinois State University

Xiaoying Xie, Californian State University, Fullerton

Concurrent Session III C: Risk Management • Salon A

Moderator: Terrie Troxel, Indiana State University

1. Balancing Stakeholder Interests in the Insurance Industry

Presenters: Cassandra Cole, Florida State University

Enya He, University of North Texas

Kathleen McCullough, Florida State University

David Sommer, St. Mary's University

Discussant: Gilles Bernier, Laval University

2. The Prediction Accuracy of Risk-Based Capital Ratios and Macroeconomic Factors

In Property-Liability Insurer Insolvencies

Presenters: Jiang Cheng, Temple University and Shanghai Jiao Tong University

Mary Weiss, Temple University

Discussant: Ping Wang, St. John's University

3. Insurance Market Effects of Risk Management Metrics

Presenters: Carole Bernard, University of Waterloo

Weidong Tian, University of Waterloo

Discussant: Emily Zietz, Middle Tennessee State University

Concurrent Session III D: Law and Economics • Salons B-C

Moderator: Louis Eeckhoudt, Catholic University of Mons, Belgium, and CORE

1. Insurance and Tort: Coordination Systems and Imperfect Liability Rules

Presenters: Jose Penalva, Universidad Carlos III, Madrid Fernando Gomez, Universitat Pompeu Fabra, Barcelona

Discussant: Joseph Ruhland, Georgia Southern University

2. Liability Insurance as Protection Against Legal Errors

Presenters: Paul Thistle, University of Nevada, Las Vegas

Vickie Bajtelsmit, Colorado State University

Discussant: Lisa Posey, Pennsylvania State University

Concurrent Session III E: Reinsurance • Salon D

Moderator: Stanley Mutenga, Cass Business School, City University, London

1. Hedge the Hedgers: Usage of Reinsurance and Derivatives by PC Insurance Companies

Presenters: David Cummins, Temple University

Qingyi Song, University of Pennsylvania

Discussant: Wen-Chang Lin, National Chung Cheng University, Taiwan

2. A Reexamination of the Information Asymmetry in Property and Liability Reinsurance Industry in US

Presenter: Jian Wen, Georgia State University **Discussant:** Tyler Leverty, University of Iowa

3. Factors Influencing the Demand for Reinsurance in the Medical Malpractice

Insurance Market

Presenters: Joan Schmit, University of Wisconsin-Madison

Yu Lei, University of Hartford

Discussant: Yu-Luen Ma, Illinois State University

4. The Costs and Benefits of Reinsurance

Presenters: Georges Dionne, HEC Montréal

Robert Gagné, HEC Montréal Abdelhakim Nouira, HEC Montréal

Discussant: Steven Pottier, University of Georgia

12:00 PM-1:30 PM 1:45 PM-3:15 PM ARIA Awards Luncheon • Salon F

Concurrent Sessions IV

Concurrent Session IV A: Annuities • Salon E

Moderator: Helen Doerpinghaus, University of South Carolina

1. The Demand for Enhanced Annuities

Presenter: Petra Schumacher, Ludwig Maximilian University of Munich

Discussant: Yijia Lin, University of Nebraska-Lincoln

2. Valuation of Equity Indexed Annuities

Presenters: Cheng-Hsien Tsai, National Chengchi University

Ming-Hua Hsieh, National Chengchi University

Yu-Fen Chiu, National Chengchi University

Discussant: Jeffrey Brown, University of Illinois at Urbana-Champaign

3. Life Insurance and Life Annuity Demand—Explaining the Annuity Puzzle

Presenters: Frederik Weber, Ludwig Maximilian University of Munich

Daniel Bauer, Georgia State University Richard MacMinn, Illinois State University

Discussant: Steven Weisbart, Insurance Information Institute

Concurrent Session IV B: Insurance Economics • Salons G-H

Moderator: Laureen Regan, Temple University

1. Hidden Regret in Insurance Markets: Adverse and Advantageous Selection

Presenters: Rachel Huang, Yuan Ze University, Taiwan

Alexander Muermann, Vienna University of Economics & Bus. Admin.

Larry Tzeng, National Taiwan University

Discussant: TBA

2. Optimal Tax Deduction for Personal Losses under Regret

Presenters: Alexander Muermann, Vienna University of Economics & Bus. Admin.

Larry Tzeng, National Taiwan University

Rachel Huang, Yuan Ze University, Taiwan

Discussant: Joerg Schiller, Ludwig Maximilian University of Munich

3. A Benchmark Value for Relative Prudence

Presenters: Louis Eeckhoudt, Catholic University of Mons, Belgium, and CORE

Johanna Etner, University of Paris-Descartes

F. Schroyen, Norwegian School of Economics and Business Administration

Discussant: Paul Thistle, University of Nevada, Las Vegas

Concurrent Session IV C: Price Regulation • Salon A

Moderator: Yu-Luen Ma, Illinois State University

1. The Impact of Price Regulation on Market Structure and Pricing Models in the Canadian Property/Casualty Insurance Industry

Presenters: Mary Kelly, Wilfrid Laurier University

Si Li, Wilfrid Laurier University

Discussant: Shinichi Kamiya, University of Wisconsin-Madison

2. Measuring the Effects of Insurance Regulation with Stock Price Data: The

McCarran-Ferguson Act

Presenters: Lawrence Powell, University of Arkansas

Robert Hoyt, University of Georgia

Randy Dumm, Florida State University

Discussant: Richard Derrig, OPAL Consulting

Concurrent Session IV D: Efficiency and Performance • Salons B-C

Moderator: Etti Baranoff, Virginia Commonwealth University

1. Franchise Value and Firm Performance: Evidence from the Property-Liability Insurance Industry

Presenters: Xuanjuan Chen, University of South Carolina

Helen Doerpinghaus, University of South Carolina

Tong Yu, University of Rhode Island

Discussant: George Zanjani, Georgia State University

2. Market Liberalization and its Effect on Cost and Profit Efficiency: Evidence for the German Life Insurance Market

Presenter: Lucinda Trigo-Gamarra, University of Rostock

Discussant: Jiang Cheng, Temple University and Shanghai Jiao Tong University

3. Risk-based Internal Auditing in the Taiwanese Banking Industry

Presenters: Yung-Ming Shiu, National Cheng Kung University, Taiwan

Mei-Lan Yeh, National Cheng Kung University, Taiwan

Discussant: Kim Staking, Colorado State University and Jiano Tong University

4. An Examination of Retirement Measures and the Factors Affecting the Adequacy of Retiree Income

Presenters: Cassandra Cole, Florida State University Andre Liebenberg, The University of Mississippi

Discussant: Marie Eve Lachance, San Diego State University

Concurrent Session IV E: Retirement • Salon D

Moderator: Kevin Gatzlaff, Florida State University

1. Regret, Procrastination, and Defaults in Defined Contribution Pension Plans

Presenter: Jacqueline Volkman, Fordham University **Discussant:** Thomas Post, Humboldt University, Berlin

2. 401(k) Plan Participants' Investment Behavior under Plan Sponsors' Initiative:

Evidence from an Introduction of Lifecycle Funds
Presenters: Youngkyun Park, Temple University

Jack VanDerhei, Temple University

Discussant: TBA

3. Involuntary Retirements: Prevalence, Causes, and Impacts

Presenters: Marie-Eve Lachance, San Diego State University

Jason Seligman, Ohio State University

Discussant: David Russell, California State University, Northridge

 An Examination of Retirement Measures and the Factors Affecting the Adequacy of Retiree Income

Presenters: Cassandra Cole, Florida State University Andre Liebenberg, The University of Mississippi

Discussant: Marie-Eve Lachance, San Diego State University

3:15 PM-3:30 PM

Coffee Break • Ballroom Foyer

3:30 PM-5:00 PM

Concurrent Sessions V

Concurrent Session V A: Insurance Cycles • Salon E

Moderator: Zhenzhen Sun, University of Rhode Island

1. Price Competition, Underwriting Cycles, and Efficiency in the German Motor Insurance Market

Presenters: Martin Eling, University of St. Gallen, Switzerland

Michael Luhnen, University of St. Gallen, Switzerland **Discussant:** Yayuan Ren, Illinois State University

2. On the Capital Shock Theory of the Insurance Cycle Under Costly External Financing

Presenters: S. Hun Seog, Korea Advanced Institute of Science and Technology

Sunae Lee, Korea Advanced Institute of Science and Technology

Discussant: Yu Lei, University of Hartford

3. Coalition-Proof Incentives and the Use of Contingent Commissions: Evidence From

the Insurance Underwriting Cycle

Presenters: Lan Ju, University of Wisconsin-Madison Shinichi Kamiya, University of Wisconsin-Madison Mark Browne, University of Wisconsin-Madison Discussant: Qixiang Sun, Peking University

Concurrent Session V B: Organizational Form • Salons G-H

Moderator: Yuling Wang, Florida State University

1. Market Efficiency and Cointegration: A Post-demutualization Analysis of

Canadian Life Insurance Stocks

Presenters: Gilles Bernier, Laval University

Chawki Mouelhi, Laval University

Discussant: TBA

2. Demutualization and Demand for Reinsurance

Presenters: Jennifer Wang, National Chengchi University, Taiwan

Vincent Chang, National Taiwan University Gene Lai, Washington State University Larry Tzeng, National Taiwan University

Discussant: Etti Baranoff, Virginia Commonwealth University

3. The Effect of Regulation on Comparative Advantages of Different Organizational

Forms: Evidence from the German P&L Insurance Industry

Presenters: Sabine Wende, University of Cologne Germany

Thomas Berry-Stölzle, University of Georgia Gene Lai, Washington State University

Discussant: Martin Halek, University of Wisconsin-Madison

Concurrent Session V C: Corporate Governance • Salon A

Moderator: Li-Ming Han, The Chinese University of Hong Kong

1. The Effects of Corporate Governance on the Efficiency Performance of the U.S. Performance of the U.S. Property-Liability Insurance Industry: Does SOX Matter?

Presenters: Li-Ying Huang, Overseas Chinese Institute of Technology, Taiwan

Gene Lai, Washington State University

Michael McNamara, Washington State University

Jennifer Wang, National Chengchi University

Discussant: James Hao, Tamkang University, Taiwan

2. Corporate Governance and the Risk-Taking Behavior in the Property-Liability

Insurance Industry

Presenters: Yi-Hsun Lai, National Chi Nan University Wen-Chang Lin, National Chung Cheng University

Discussant: Nadine Gatzert, University of St Gallen, Switzerland

3. Corporate Governance and the Value of Insurance Companies

Presenters: Emily Zietz, Middle Tennessee State University

Jang-Chul Kim, North Dakota State University

Young Kim, Northern Kentucky University

Discussant: Enya He, University of North Texas

Concurrent Session V D: Diversification • Salons B-C

Moderator: James Carson, Florida State University

1. Developing Countries and the Decision to Internationalize: An Expansion of the Eclectic Paradigm Applied to the U.S. Reinsurance Industry

Presenters: Cassandra Cole, Florida State University William Ferguson, University of Louisiana at Lafayette

Ryan Lee, University of Calgary

Kathleen McCullough, Florida State University

Discussant: TBA

2. A Resource-based Perspective on Business Strategies of Newly Founded

Subsidiaries: The Case of German Pensionfonds

Presenters: Muhammed Altuntas, University of Cologne Germany

Thomas Berry-Stölzle, University of Georgia

Discussant: TBA

3. Determinants of Corporate Diversification: Evidence from the Property-Liability Insurance Industry

Presenters: André Liebenberg, The University of Mississippi

Joseph Ruhland, Georgia Southern University

David Sommer, St. Mary's University

Discussant: Mu-Sheng Chang, Temple University

Concurrent Session V E: Insurance Finance • Salon D

Moderator: Thomas Sager, University of Texas at Austin

 Does Corporate Governance Have Effect on Extreme Loss and Return? Evidence from Taiwan's Stock Investments

Presenters: Yi-Ling Chen, National Chengchi University, Taiwan Sunwu Chen, Shih Chien University Kaohsiung Campus, Taiwan **Discussant:** Martin Eling, University of Wisconsin-Madison

2. Insurance Company Capital Structure Swaps and Shareholder Wealth

Presenters: James I. Hilliard, University of Georgia

Linda Klein, Baker Donelson

Discussant: Chengshien Tsai, National Chengchi University, Taiwan

3. Catastrophic Securitization: A Multi-Factor Event Study on the Corporate Demand for Insurance

Presenters: Bobby Bierley, University of Georgia

James Hilliard, University of Georgia Robert Hoyt, University of Georgia

Discussant: David Russell, California State University, Northridge

5:15 PM—6:15 PM General Business Meeting • Salon E

Wednesday, August 6

7:15 AM-8:15 AM Breakfast • Salon F

8:30 AM-9:15 AM Semi-Plenary Session IV • Salon E

Les B. Strickler Innovation in Instruction Award Presentation

Presenter: David Cather, Penn State University

9:30 AM-10:15 AM Semi-Plenary Session V • Salon E

Expert Testimony in Insurance: A Tutorial

Moderator: Vickie Bajtelsmit, Colorado State University **Panelists:** William Feldhaus, Georgia State University

William Warfel, Indiana State University

10:15 AM—10:30 AM Coffee Break • Ballroom Foyer

10:30 AM-12:00 PM Concurrent Sessions VI

Concurrent Session VI A: Modeling • Salon E Moderator: Bill Rabel, University of Alabama

1. Mortality Risk Modeling Applications to Insurance Securitization

Presenters: Yijia Lin, University of Nebraska-Lincoln

Samuel Cox, University of Manitoba Hal Pedersen, University of Manitoba

Discussant: Frederik Weber, Ludwig Maximilian University of Munich

2. Modeling Nonlinear Dependencies in Non-Life Insurance-Rotated Copulas in

Dynamic Financial Analysis

Presenters: Emma Zavarrone, Universtia Milano-Bicocca Paolo Natal Francesco, Universtia Milano-Bicocca Discussant: Samuel Cox, University of Manitoba

3. Matching and Risk Classification in Insurance Markets with Intermediation

Presenter: Jorg Schiller, Ludwig Maximilian University of Munich

Discussant: TBA

Concurrent Session VI B: Adverse Selection • Salons G-H

Moderator: Neil Doherty, University of Pennsylvania

1. Privacy, Driving Data and Automobile Insurance: An Economic Analysis

Presenters: Jason Strauss, Georgia State University

Aidan Hollis, University of Calgary

Discussant: Kevin Gatzlaff, Florida State University

2. Advantageous Selection in Automobile Liability Insurance

Presenters: Rachel Huang, Yuan Se University Larry Tzeng, National Taiwan University Kili Wang, Tam Kang University, Taiwan

Discussant: Jian Wen, Georgia State University

Wednesday, August 6, continued

3. Adverse Selection with Underwriting Costs

Presenters: Shinichi Kamiya, University of Wisconsin-Madison

Mark Browne, University of Wisconsin-Madison **Discussant:** Jason Strauss, Georgia State University

Concurrent Session VI C: Corporate Finance Issues • Salon B-C

Moderator: Patricia Cheshier, California State University, Sacramento

1. Do Analyst Earnings Forecasts Reflect Corporate Pension Plan Funding?

Presenters: Jeffrey Zhang, University of Rhode Island

Discussant: TBA

2. Effects of Analysts' Ratings on Insurer Stock Returns: Evidence of

Asymmetric Responses

Presenters: Martin Halek, University of Wisconsin-Madison

David Eckles, University of Georgia

Discussant: Bobby Bierley, University of Georgia

3. The Impact of Default Risk on Demand for Insurance and the Optimal Corporate

Strategy of Insurance Companies

Presenters: Helmut Grundl, Humboldt University, Berlin

Anja Zimmer, Humboldt University, Berlin Christian Schade, Humboldt University, Berlin **Discussant:** Monica Roa, University of Rosario

12:10 PM—1:00 PM ARIA Board of Directors Meeting • Portland Room

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