Enya He, Ph.D.

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Summary

- An unconventional and resilient global leader who combines leadership, creativity, influence and collaboration to deliver win-win solutions internally and externally
- An innovator of ideas and strategies and a relationship builder known for finding unique ways to make connections and discovering opportunities and resources

Education

- Ph.D., University of Georgia, Athens, Georgia, USA (Major: Risk Management and Insurance)
- M.B.A. with Honors, University of Miami, Coral Gables, Florida, USA (Major: Business Administration)
- B. A. & M.A., Central University of Finance & Economics, Beijing, China (Major: Economics and Insurance; Finance and Insurance)

<u>Honors</u>

- <u>Hot 100 (2021)</u>
- Leading the change honoree (2020)
- Elite Women in Insurance (2017)

Professional Experience

Regional Director, Lloyd's, USA (12/2015-Present)

- Promoting Lloyd's brand and capabilities by planning educational events, securing speaking opportunities for myself and for Lloyd's market participants, teaching continuing education courses for trade associations and brokerage firms, and regularly interacting with brokers, independent insurance agents and risk managers
- Organized and launched the inaugural Lloyd's Council of Risk Owners which consists of 14 leading risk managers across 12 industries and 9 states
- Initiated, designed, launched and continue to lead Tuesdays with Lloyd's, a signature virtual program that connects Lloyd's stakeholders globally
- Designed and executed the post-Harvey trip by CEO of Lloyd's to Texas during which we reassured Lloyd's partnerships with the region among brokers, coverholders, risk management partners, and state regulators
- Developed working relationship with leading Lloyd's underwriters and brokers in major classes of business
- Initiated and organized the Rising Leaders Round Table series in Dallas and Houston to engage next generation of brokers and risk managers among whom we raise awareness of Lloyd's brand and grow the next generation of partners for Lloyd's
- Established strong relationship with senior executives in top wholesale brokers, retail brokers, and major coverholders in the region
- Cultivated strong partnerships with trade associations including WSIA, RIMS, IIAT, IIAD, TSLA, LSLA, Houston Marine and Energy Conference, IIATC, IIASA, DFW RIMS and Houston RIMS
- Developed a network and database of 1,000+ brokers, independent insurance agents and risk managers in the region
- Co-hosted and facilitated the content, program design, speaker selection and box shadowing matchup for the RIMS Academy at Lloyd's
- Lead the planning and execution of Lloyd's strategy at RIMS Annual Conventions

Board of Director, Insurance Industry Charitable Foundation Texas/SE Division, USA (06/2013-Present)

• Working with IICF staff and fellow board members in raising awareness about IICF brand, developing fund raising strategies, and selecting strategic partners in the non-profit area to advance the IICF agenda

- Chairing the volunteer committee and serving on the executive committee
- Chaired the 2018 IICF Women in Insurance Regional Forum which set the new records in both attendance and the total amount of sponsorship raised
- Led the development and formation of the divisional Associate Board, a new initiative of IICF in attracting young talents to the leadership of IICF and engaging more grass roots fund raising and brand building activities
- Led the IICF outreach effort in China for the 2013, 2015 and 2017 Women in Insurance Global Conferences

Career Development Committee Member, Wholesale & Specialty Insurance Association (WSIA), USA (2020 – Present)

• Working with fellow WSIA members to create interest, awareness and enthusiasm about careers in the wholesale, specialty and surplus lines industry among bright, enthusiastic college students

Steering Committee Member, Women's Insurance Networking Group (WING), USA (07/2015-12/2020)

- Contributing to the strategic planning and development of WING's outreach in the insurance community
- Led the launch of the WING DFW Chapter which within one year has grown to the largest WING chapter with 150+ members and established the model of chapter growth for other regions

Academic Advisory Council Member, Professional Liability Underwriting Society (PLUS), USA (06/2015-11/2018)

• Provided feedback to Director of Education and contributed to discussions on curriculum development, college outreach, industry engagement and marketing plans for PLUS University and other educational programs

Associate Professor, University of North Texas, USA (05/2013-12/2015) Assistant Professor, University of North Texas, USA (08/2006-04/2013)

- Led the Risk Management and Insurance (RMI) program in developing and executing its strategic plan
- Created the annual summer RMI alum engagement program
- Launched the annual Risk Management and Insurance Career Fair which brought to campus the top 20 insurance industry employers to campus for recruiting
- Developed partnerships with insurance and reinsurance carriers, brokers, agents and risk managers
- Raised over \$100,000 external funding to support the RMI program
- Created the inaugural Risk Management and Insurance Professional Mentor Program
- Planned and coordinated the annual RMI distinguished speaker series
- Created opportunities for students and facilitated their hiring for intern and full-time positions

Instructor, University of Georgia, USA (01/2003 - 08/2005)

- Developed curriculum and instructed the foundation course to Risk Management and Insurance
- Recognized by both the department and the college for excellence in teaching

Assistant to Chief Representative, Swiss Life Insurance Group, China (12/1997-08/1999)

- Developed and strengthened relationships with insurance regulators and other government agencies
- Initiated and developed strategic partnerships with domestic insurance carriers
- Cultivated partnerships with the business news media and promoted Swiss Life Brand through general and business news outlets

Assistant Manager, Tong Tai Insurance Brokerage, China (01/1996-09/1996)

- Facilitated the company startup process and assisted commercial clients in developing cost-effective insurance solutions
- Established relationships with domestic carriers in both life/health and property/casualty sectors
- Assisted in the recruiting of key personnel and the transition to new management

References available upon request